

## **Appendix M**

### **Jobs Definitions**

#### **Created job:**

A job created is a new position (full-time OR temporary) created and filled as a result of ARRA funding of infrastructure projects. Only compensated employment should be reported.

#### **Retained job:**

A job retained is an existing position (full-time OR temporary) that would not have been continued were it not for ARRA funding. Only compensated employment should be reported.

#### **Direct job:**

Direct jobs are the job-years created in the actual government-sponsored project. An example of a direct job would be is a worker employed to construct a facility or to maintain equipment on-site whose time is charged directly to the project. In the case of a wastewater treatment plant expansion, direct job hours could also include the time spent by the assistance recipient's employees in preparing specifications or conducting the procurement.

#### **Indirect job:**

Indirect jobs are the job-years created at suppliers who make the materials used in the project. For example, this could be a worker who makes the steel or other construction materials used at the project site, or who manufactures a pump purchased by a municipality using ARRA funds. These indirect jobs are not charged directly to the project but are embedded in materials costs.

#### **Induced job:**

Induced jobs are the job-years created elsewhere in the economy as increases in income from the direct government spending lead to additional increases in spending by workers and firms. An example of an induced job is a fast food worker who sells lunches to your workers.